

MANAGING SPECIALTY SPEND WHERE IT HAPPENS

A single site-of-care transition reduces claim spend by 90% — saving \$1.5M annually



The Challenge

Health plans continue to face mounting pressure from the rising costs of specialty drugs, particularly those administered under the medical benefit. High-touch, high-cost therapies are hard to track and manage, especially when it comes to site of care. Where medications are infused can dramatically impact cost, yet many plans lack the visibility or tools that give them the option to identify and intervene on high-cost care facilities.

A large nationwide self-insured employer with 10,000 lives also faces this challenge. In one case, a member with multifocal motor neuropathy — an autoimmune disorder that causes progressive muscle weakness in the limbs — was receiving regular Gammaked infusions to reduce symptoms and improve strength. The treatment was administered at an outpatient facility with a high reimbursement rate. Managing the condition required repeated clinic visits that were not only expensive for the health plan but also physically and emotionally taxing for a patient with a debilitating disease.

The Solution

MedIntegrate®, MedImpact’s comprehensive specialty medication management solution, leverages advanced analytics and business intelligence tools to gain visibility into both medical and pharmacy claims. By identifying cost-saving opportunities and enabling proactive interventions, MedIntegrate helps plans reduce unnecessary costs while ensuring members receive appropriate treatment and quality care.

For this client, MedImpact identified a site-of-care savings opportunity through claims analytics and clinical review. Gammaked can be safely administered at home or at a physician’s office, but costs vary greatly depending on the site of care, network rates, and other factors. We reached out to the prescribing physician to explore a lower-cost site-of-care alternative. Working collaboratively with the prescriber and plan, we transitioned the member to a local, in-network home infusion provider, ensuring continuity of care and a smooth and safe transition.

This single intervention led to a 90% reduction in claim spend for the member’s treatment — delivering more than \$1.5 million in projected annual plan savings. Just as important, the member now has the convenience and comfort of receiving treatment at home, improving care, adherence, and the member experience.

Together, MedIntegrate’s solutions empower plans to take control of specialty costs while improving access, safety, and care. Reach out to your MedImpact representative or email info@medimpact.com to learn more.

THE RESULTS

90%

Reduction in claim spend by site-of-care transition

\$1,518,925

Realized annual savings from transitioning site of care

3.4 TO 1 ROI

Cumulative return on investment since implementing the MedIntegrate solution

MEDINTEGRATE: FULL-SPECTRUM SPECIALTY MANAGEMENT

Site-of-Care Management:

Proprietary algorithms analyze medical claims to find opportunities for transitions to lower-cost locations.

MedIntegrate iQ™: Analytics and business intelligence that provides near real-time decision support and reporting.

Medical PA: Precision medical UM based on custom criteria to ensure access and safety, reduce waste, and lower costs.

RxPostCheck: High-cost case savings analysis with interventions and billing error review and recovery.

Claims Editing: Identifies potential dosing errors and helps ensure accurate reimbursement post adjudication and before payment.